

Fall & Winter 2024-25 Bargaining Certificate Course Offerings

All courses will be held over zoom and include a half-hour break for dinner.

Register at: <https://forms.office.com/r/vNfM16Q24d>

Bargaining Foundations (1st part of two nights) | *Wednesday, November 13 4:30-7:30*

Bargaining Foundations (2nd part of two nights) | *Wednesday, November 20 4:30-7:30*

Municipal Finance | *Thursday, November 14 4:30-7:30*

Bargaining Leave Provisions | *Tuesday, December 3 4:30-7:30*

Economics of Bargaining I (Contract Costing) | *Monday, December 9 4:30-7:30*

Advanced Negotiations Theory | *Thursday, December 12 4:30 – 7:30*

Expanded Bargaining | *Wednesday, January 8 4:30 – 7:30*

Winter Union Skills 2025 Bargaining Certificate Course Offerings

January 25, 2025 at the Hilton Boston Park Plaza

Bargaining Foundations (All Day)

Democratized Bargaining (All Day)

Municipal Finance & Budget Organizing

Expanded Bargaining

Bargaining Leave Provisions

Economics of Bargaining II
(Salary Restructuring)

Bargaining Health & Safety Issues

Municipal Finance

Contract Language Lab

ESP Living Wage Campaigns

Economics of Bargaining I (PreK-12)